



Rulmecca Corporation Sales Specialist

Rulmecca Corporation is looking for a technically inclined **Sales Specialist** to support sales of motorized pulleys and conveyor components. This position is an excellent fit for graduates who enjoy hands-on problem solving and want to apply their technical knowledge in a customer-focused role.

This is a **hybrid inside/outside sales role** that combines technical application support with customer interaction and sales development.

How Your Skills Will Be Used

- Review customer drawings and conveyor layouts
- Assist with product selection and application engineering
- Support troubleshooting, service coordination, and RMAs
- Provide technical support to distributors and customers
- Work with engineering and manufacturing teams to solve application challenges
- Learn quoting, pricing, and sales fundamentals

What You'll Do

- Support sales inquiries and prepare technical sales quotations
- Act as a technical resource for customers and sales channels
- Participate in customer visits, site reviews, and trade shows
- Document applications and opportunities in CRM systems
- Support new product introductions and training activities
- Travel 30-50% visiting customers, tradeshow and other work-related activities

RULMECA CORPORATION

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www.rulmecacorp.com



What You Bring

- Associate or bachelor's degree in Mechatronics, Industrial Technology, Engineering Technology, Business or related field
 - Strong mechanical and electrical aptitude
 - Ability to read technical drawings and specifications
 - Interest in working with customers and solving real-world problems
 - Willingness to develop sales and communication skills
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Training & Career Path

- Hands-on product and application training
 - Mentorship from experienced sales and engineering professionals
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Why Rulmeca

- Industry-leading technology used worldwide
 - Unique blend of technical work and customer interaction
 - Clear path from technical support to advanced sales roles
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